



In this issue:

On Premise, Hosted, Cloud ... What? Group Benefits CRM Introductory Webinar Invitation



Meet our Team:

David Eckles
Custom Programming
Web Design
Systems Integration
deckles@powertime.com

Susan Eckles
CRM Consulting
CRM Design
Project Management
Training
MCP, SBS
susan@powertime.com

Yeshua Gutierrez
Systems & Networking
CRM Installation
MCP, SBS
yeshua@powertime.com

Erin Barton
CRM Support
Customization
Report Writing
Training
erin@powertime.com



For More Information Contact
susan@powertime.com
www.groupbenefitscrm.com
www.powertime.com

ON PREMISE, HOSTED, CLOUD ... WHAT?

Sometimes it seems like “software people” thrive on making things confusing. They often seem to speak in foreign tongues. Here’s a quick lesson in terminology related to where your data is kept:

On Premise: Your software and your data are on your server, in your facility. The software may be “networked” or “web-based”, but the data is in your building under your control. You purchase software licenses and can make any changes possible within the constraints of the software program. You are responsible for the purchase, upgrading, and maintenance of your server and the software.

Hosted: Hosted software is on someone else’s server. You may or may not be required to purchase full licenses of the software, but you do not have to worry about hardware purchases or maintenance. You generally are allowed to customize the software. There is a monthly fee involved.

Cloud or Subscription: Cloud or subscription software is similar to hosted, in that you have no hardware to worry about. You are “renting” the software from the software publisher. You generally have less control over customization with subscription software than you do with on premise or hosted versions.

[For more information about data location options and types of software solutions, click here.](#)



Group Benefits CRM Introduction

Users and those interested in learning more about Group Benefits CRM are invited to join us for an

**Overview of Group Benefits CRM Features
Thursdays
at 1:30PM CDT**

To register, [click here for your confirmation and login instructions](#). After the presentation, there will be open Q&A.

(If you need to schedule a different day and time or prefer a private presentation for your company, call Susan Eckles at 800-780-0199 or email susan@powertime.com)



We convert your sales, marketing, and customer service processes into easy systems that work.

